

BUYER PROFILE



PICTURED

Ashish and Josephine can't wait to have a large gathering of friends over for dinner.

JOSEPHINE & ASHISH AT UNIVERSITY DISTRICT

Transformational living

// BY SUSAN M BOYCE

When Josephine and Ashish first met, and later fell in love, they never envisioned purchasing their first home in Surrey's City Centre neighbourhood. But the two SFU students always believed in the area's potential. "There was just something very up-and-coming about it," Josephine says.

Two years ago, when signage went up for Bosa Properties' new University District, potential got personal. "We knew the Bosa name," Josephine says. "Plus, this isn't just one tower like we originally thought. It's going to be a whole district, an entire community — which very much speaks to our story and the way we met. The quality of the project speaks for itself."

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JOSEPHINE

Taking the Step

On opening day at nine o'clock, the couple were among the first five people to go through the presentation centre. Less than two hours later at 10:45, all the paperwork was signed for their purchase of a two-bedroom home at University District.

"When we saw how the display suite could transform from a one-bedroom into a big entertaining space, we couldn't believe it," Josephine says, referring to University District's just unveiled BosaSPACE concept. "We went back and forth between the two units trying to figure out how they did it." She laughs. "We even tried pulling the dining table out of the island and opening up the day bed to see if they were just

gimmicks. It's all real and turned out to be so easy."

A bonus, she adds, was having the television and stackable dining room chairs included in the price. "For first time buyers like us, it's a great cost saving — it's like getting half our furniture included. Basically, we can just bring a couch, move in and we'll have everything we need."

Buying a presale also gave the couple more time to save toward their purchase — which, along with proximity to transit, was a major consideration. "We were only eyeing presales because the payment structure tends to be more lenient," Josephine explains. "We're getting married in June and we're still saving up, so having staggered payments until completion really helps us. And because Ashish works in Yaletown, being right near the SkyTrain is important."

Looking Ahead

"The BosaSPACE concept is a first of its kind here," Josephine says with a smile of sheer enthusiasm. "We like being part of that. When we move in, the first thing we're going to do is invite a whole bunch of people over so we can boast about it and see how many people we can fit into our space."

The University District presentation center is located at 13409 – 104th Ave. in Surrey or visit bosaproperties.com.